

Detailed Air Savings Analysis

International Including Trans Tasman



Serko

Company:	Gullivers Pacific	Date Type:	Departure Date	Client Profile:	All
Cost Centres:	Yes	Type of Sale:	All	GST:	Inclusive
For the Period:	01-Jan-02 to 30-Jun-02	Agency Branches:	All	Exceptions:	All

Booking Number	Passenger Name	Cost Centre	Departure Date	Days Away	Airline	Routing	Class	Full Fare	Offered Fare	Fare Paid	Savings	Potential Savings	Loss	Savings %	Taxes Excep-tion
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Gullivers Pacific

2126	Mr Chad Howard	GULLIVERS	01-Jan-02	4	NZ NZ	AKL SYD AKL	Q Q	679	1	679	0	678	678	0.00%	50.80 E02
2140	Mr Chad Howard	GULLIVERS	01-Jan-02	22	QF QF QF	AKL MEL LHR MEL AKL	H H H H	3,000	1	2,949	51	2,999	2,948	1.70%	99.30 E02
2139	Mr Bob Shaw	ACCESS	01-Apr-02	*	NZ NZ	AKL SYD AKL	Y Y	1,000	1,000	1,000	0	0	0	0.00%	0.00
2153	Mr Bob Shaw	ACCESS	01-Apr-02	9	SQ TG TG	AKL SIN BKK AKL	M Y Y	5,000	4,838	4,838	162	162	0	3.24%	20.10
2127	Miss Tracey Sapsworth	ACCCHC	01-Feb-02	*	NZ	AKL MEL	Y	700	2	665	35	698	663	5.00%	0.00 E03
2127	Miss Tracey Sapsworth	ACCCHC	01-Feb-02	*	QF	MEL AKL	B	787	1	787	0	786	786	0.00%	48.40 E03
2141	Miss Tracey Sapsworth	ACCCHC	02-Feb-02	14	TG TG	AKL BKK AKL	F F	9,000	1	8,901	99	8,999	8,900	1.10%	0.00 E03
2128	Mrs Joanne Phipps	ACCWLG	01-Mar-02	*	QF	AKL BNE	J	1,400	1	1,371	29	1,399	1,370	2.07%	0.00 E07
2128	Mrs Joanne Phipps	ACCWLG	01-Mar-02	*	NZ	BNE AKL	C	1,550	1,500	1,500	50	50	0	3.23%	48.60
2142	Mrs Joanne Phipps	ACCWLG	03-Mar-02	17	UA AA * AA UA	AKL LAX JFK * EWR LAX AKL	B N * N B	4,000	1	3,954	46	3,999	3,953	1.15%	98.90 E07
2129	Miss Trudy Ward	ACCAKL	01-Apr-02	8	QF QF QF	AKL SYD MEL AKL	M M M	800	1	749	51	799	748	6.38%	52.60 E09
2143	Miss Trudy Ward	ACCAKL	04-Apr-02	14	TG QF CX QF QF	AKL BKK LHR HKG BNE AKL	Y Y Y Y Y Y	12,000	11,721	11,721	279	279	0	2.33%	121.70
2132	Mr Darrin Grafton	ACCAKLMARA	01-Feb-02	*	NZ	AKL SYD	Y	700	1	659	41	699	658	5.86%	4.20 E07
2132	Mr Darrin Grafton	ACCAKLMARA	01-Feb-02	*	AN	MEL ADL	K	233	233	233	0	0	0	0.00%	4.20
2133	Mr Phillip Ball	ACCAKLHELP	01-Mar-02	11	NZ * NZ	AKL MEL * BNE AKL	D * Y	1,600	1,562	1,562	38	38	0	2.38%	48.60
2133	Mr Phillip Ball	ACCAKLHELP	01-Mar-02	7	QF * QF	ADL PER * SYD MEL	Y * H	1,200	1,028	1,028	172	172	0	14.33%	0.00
2133	Mr Phillip Ball	ACCAKLHELP	01-Mar-02	7	AN QF AN	PER SYD MEL BNE	Y H H	1,300	1,297	1,297	3	3	0	0.23%	4.20
2147	Mr Phillip Ball	ACCAKLHELP	01-Mar-02	15	TG TG	AKL BKK AKL	F F	9,000	1	8,901	99	8,999	8,900	1.10%	0.00 E07
2135	Miss Tracey Sapsworth	ACCAKLHELA	05-May-02	5	NZ NZ NZ NZ	WLG AKL SYD AKL WLG	D D D C	2,400	1	2,316	84	2,399	2,315	3.50%	50.80 E03
2135	Miss Tracey Sapsworth	ACCAKLHELA	05-May-02	3	AN AN	SYD BNE SYD	C C	1,100	1,085	1,085	15	15	0	1.36%	4.20
2149	Miss Tracey Sapsworth	ACCAKLHELA	05-May-02	16	QF QF UA UA UA QF QF	AKL BNE NAN LAX HNL LHR SYD AKL	Y Y Y Y Y Y Y	14,000	1	13,687	313	13,999	13,686	2.24%	180.90 E03
2134	Mr Chad Howard	ACCAKLHELN	01-Apr-02	5	NZ * NZ	AKL BNE * SYD AKL	Q * Q	700	1	680	20	699	679	2.86%	46.60 E02

Booking Number	Passenger Name	Cost Centre	Departure Date	Days Away	Airline	Routing	Class	Full Fare	Offered Fare	Fare Paid	Savings	Potential Savings	Loss	Savings %	Taxes Excep-tion
2134	Mr Chad Howard	ACCAKLHELN	01-Apr-02	*	AN	BNE SYD	Y	500	425	425	75	75	0	15.00%	4.20
2148	Mr Chad Howard	ACCAKLHELN	01-Apr-02	15	UA AA AA UA	AKL LAX JFK LAX AKL	C J J C	13,000	1	12,284	716	12,999	12,283	5.51%	98.90 E02
2136	Mr Glenn Phipps	ACCAKLTRN	01-Jan-02	8	QF QF QF QF	AKL MEL SYD MEL AKL	J J J J	3,600	1	3,502	98	3,599	3,501	2.72%	52.60 E07
2150	Mr Glenn Phipps	ACCAKLTRN	01-Jan-02	7	TG NZ NZ	AKL BKK SIN AKL	F C C	8,000	7,638	7,638	362	362	0	4.53%	0.00
2137	Miss Trudy Ward	ACCAKLTRNA	01-Feb-02	10	QF AN QF AN QF	AKL SYD MEL ADL SYD AKL	F C J C J	5,000	1	4,083	917	4,999	4,082	18.34%	59.20 E09
2151	Miss Trudy Ward	ACCAKLTRNA	02-Feb-02	12	UA AA AA UA	AKL LAX LAS LAX AKL	H V V H	3,000	1	2,398	602	2,999	2,397	20.07%	98.90 E02
2138	Miss Karen Fels	ACCAKLTRNN	01-Mar-02	11	NZ AN QF QF AN NZ NZ	AKL SYD BNE CNS SYD ADL SYD AKL	Q T B B Q Q Q	2,500	2,258	2,258	242	242	0	9.68%	73.00

Gullivers Pacific Total

107,749 34,603 103,150 4,599 73,146 68,547 4.27% 1,270.90

Exception Reason Legend

<u>Code</u>	<u>Description</u>
E02	Alternative Better Priced
E03	Better Routing
E07	Class Not Available
E09	Flexibility of Fare

Note: An asterisk (*) in the days away column indicates a ticket with an OPEN departure date and/or return date or a one way ticket - in these instances it is not possible to calculate the days away.

An asterisk (*) in the airline list, routing or class list indicates an open jaw journey - this occurs when part of a journey is made on land or on another ticket.

This report does not include refunds, ACM's or ADM's.

All values with the exception of Taxes have been rounded to the nearest dollar.