

# Detailed Accommodation Analysis

## Domestic



Serko

|                  |                        |              |           |                    |            |
|------------------|------------------------|--------------|-----------|--------------------|------------|
| Company:         | Gullivers Pacific      | Hotel Chain: | All       | Group 1:           | Hotel Name |
| Cost Centres:    | Yes                    | Hotel Name:  | All       | Group 2:           | (None)     |
| For the Period:  | 01-Jan-02 to 30-Jun-02 | Country:     | All       | Group 3:           | (None)     |
| Type of Sale:    | All                    | City:        | All       | Group 4:           | (None)     |
| Client Profile:  | All                    | GST:         | Inclusive | Lowest Level Sort: | In Date    |
| Agency Branches: | All                    | Exception:   | All       |                    |            |

| Cost Centre                      | Hotel Location | Booking Number | Passenger Name        | Room Type           | In Date   | Out Date  | No. of Nights | No. of Rooms | Room Rate | Total           | Order Number | Incidental    | Type of Sale | Exception Reason |
|----------------------------------|----------------|----------------|-----------------------|---------------------|-----------|-----------|---------------|--------------|-----------|-----------------|--------------|---------------|--------------|------------------|
| <b>Centra Hotel</b>              |                |                |                       |                     |           |           |               |              |           |                 |              |               |              |                  |
| GULLIVERS                        | Auckland       | 2112           | Mr Chad Howard        | 1 Bedroom Apartment | 01-Jan-02 | 02-Jan-02 | 1             | 1            | 100.00    | 100.00          | 11111        | 0.00          | 18.DAC       |                  |
| GULLIVERS                        | Auckland       | 2112           | Mr Chad Howard        | 1 Bedroom Apartment | 01-Jan-02 | 02-Jan-02 | 1             | 1            | 110.00    | 110.00          | 11111        | 0.00          | 18.DAC       | E02              |
| ACCAKLMARA                       | Auckland       | 2118           | Mr Darrin Grafton     | 1 Bedroom Apartment | 02-Feb-02 | 04-Feb-02 | 2             | 3            | 121.67    | 730.00          |              | 60.00         | 18.DAC2      | E05              |
| ACCAKLTRNN                       | Auckland       | 2124           | Miss Karen Fels       | 1 Bedroom Apartment | 03-Mar-02 | 06-Mar-02 | 3             | 4            | 160.00    | 1,920.00        | 66666        | 0.00          | 18.DAC       | E02              |
| ACCAKL                           | Auckland       | 2115           | Miss Trudy Ward       | 1 Bedroom Apartment | 04-Apr-02 | 08-Apr-02 | 4             | 5            | 109.00    | 2,180.00        | 44444        | 30.00         | 18.DAC2      | E02              |
| ACCAKLHELA                       | Auckland       | 2121           | Miss Tracey Sapsworth | 1 Bedroom Apartment | 05-May-02 | 10-May-02 | 5             | 6            | 145.00    | 4,350.00        |              | 0.00          | 18.DAC       | E08              |
| <b>Centra Hotel Total</b>        |                |                |                       |                     |           |           | <b>16</b>     | <b>20</b>    |           | <b>9,390.00</b> |              | <b>90.00</b>  |              |                  |
| <b>Citylife Wellington</b>       |                |                |                       |                     |           |           |               |              |           |                 |              |               |              |                  |
| ACCAKLTRN                        | Wellington     | 2122           | Mrs Joanne Phipps     | 2 Bedroom Apartment | 01-Jan-02 | 02-Jan-02 | 1             | 1            | 135.00    | 135.00          | 55555        | 0.00          | 18.DAC       |                  |
| ACCCHC                           | Wellington     | 2113           | Miss Tracey Sapsworth | 2 Bedroom Apartment | 02-Feb-02 | 04-Feb-02 | 2             | 3            | 105.00    | 630.00          | 22222        | 20.00         | 18.DAC2      |                  |
| ACCAKLHELP                       | Wellington     | 2119           | Mr Phillip Ball       | 2 Bedroom Apartment | 03-Mar-02 | 06-Mar-02 | 3             | 4            | 125.83    | 1,510.00        |              | 0.00          | 18.DAC       |                  |
| ACCESS                           | Wellington     | 2125           | Mr Bob Shaw           | 2 Bedroom Apartment | 04-Apr-02 | 08-Apr-02 | 4             | 5            | 165.50    | 3,310.00        | 77777        | 90.00         | 18.DAC2      | E08              |
| ACCAKLMAR                        | Wellington     | 2116           | Miss Karen Fels       | 2 Bedroom Apartment | 05-May-02 | 10-May-02 | 5             | 6            | 120.00    | 3,600.00        |              | 40.00         | 18.DAC2      |                  |
| <b>Citylife Wellington Total</b> |                |                |                       |                     |           |           | <b>15</b>     | <b>19</b>    |           | <b>9,185.00</b> |              | <b>150.00</b> |              |                  |
| <b>The George Hotel</b>          |                |                |                       |                     |           |           |               |              |           |                 |              |               |              |                  |
| ACCAKLTRNA                       | Christchurch   | 2123           | Miss Trudy Ward       | 3 Bedroom Apartment | 02-Feb-02 | 04-Feb-02 | 2             | 3            | 155.00    | 930.00          |              | 80.00         | 18.DAC       | E05              |
| ACCWLG                           | Christchurch   | 2114           | Mrs Joanne Phipps     | 3 Bedroom Apartment | 03-Mar-02 | 06-Mar-02 | 3             | 4            | 110.00    | 1,320.00        | 33333        | 25.00         | 18.DAC2      |                  |
| ACCAKLHELN                       | Christchurch   | 2120           | Mr Chad Howard        | 3 Bedroom Apartment | 04-Apr-02 | 08-Apr-02 | 4             | 5            | 135.00    | 2,700.00        |              | 0.00          | 18.DAC       | E05              |
| <b>The George Hotel Total</b>    |                |                |                       |                     |           |           | <b>9</b>      | <b>12</b>    |           | <b>4,950.00</b> |              | <b>105.00</b> |              |                  |
| <b>The Heritage Christchurch</b> |                |                |                       |                     |           |           |               |              |           |                 |              |               |              |                  |

| Cost Centre                             | Hotel Location | Booking Number | Passenger Name        | Room Type           | In Date   | Out Date  | No. of Nights | No. of Rooms | Room Rate | Total            | Order Number | Incidental    | Type of Sale | Exception Reason |  |
|---|----------------|----------------|-----------------------|---------------------|-----------|-----------|---------------|--------------|-----------|------------------|--------------|---------------|--------------|------------------|--|
| ACCAKLMARN                              | Christchurch   | 2117           | Mr Bob Shaw           | 3 Bedroom Apartment | 02-Jan-02 | 05-Jan-02 | 3             | 4            | 200.00    | 2,400.00         |              | 0.00          | 18.DAC2      |                  |  |
| ACCAKLTRNA                              | Christchurch   | 2123           | Miss Trudy Ward       | 3 Bedroom Apartment | 04-Feb-02 | 09-Feb-02 | 5             | 6            | 300.00    | 9,000.00         |              | 0.00          | 18.DAC       | E06              |  |
| ACCWLG                                  | Christchurch   | 2114           | Mrs Joanne Phipps     | 3 Bedroom Apartment | 07-Mar-02 | 09-Mar-02 | 2             | 3            | 300.00    | 1,800.00         | 33333        | 0.00          | 18.DAC2      |                  |  |
| ACCAKLHELN                              | Christchurch   | 2120           | Mr Chad Howard        | 3 Bedroom Apartment | 08-Apr-02 | 10-Apr-02 | 2             | 3            | 500.00    | 3,000.00         |              | 0.00          | 18.DAC       | E08              |  |
| <b>The Heritage Christchurch Total</b>  |                |                |                       |                     |           |           | <b>12</b>     | <b>16</b>    |           | <b>16,200.00</b> |              | <b>0.00</b>   |              |                  |  |
| <b>The Hyatt Regency Auckland</b>       |                |                |                       |                     |           |           |               |              |           |                  |              |               |              |                  |  |
| GULLIVERS                               | Auckland       | 2112           | Mr Chad Howard        | 1 Bedroom Apartment | 03-Jan-02 | 07-Jan-02 | 4             | 5            | 95.00     | 1,900.00         | 11111        | 0.00          | 18.DAC       |                  |  |
| ACCAKLMARA                              | Auckland       | 2118           | Mr Darrin Grafton     | 1 Bedroom Apartment | 04-Feb-02 | 05-Feb-02 | 1             | 1            | 300.00    | 300.00           |              | 0.00          | 18.DAC2      | E02              |  |
| ACCAKLTRNN                              | Auckland       | 2124           | Miss Karen Fels       | 1 Bedroom Apartment | 06-Mar-02 | 07-Mar-02 | 1             | 2            | 400.00    | 800.00           | 66666        | 0.00          | 18.DAC       | E08              |  |
| ACCAKL                                  | Auckland       | 2115           | Miss Trudy Ward       | 1 Bedroom Apartment | 09-Apr-02 | 10-Apr-02 | 1             | 1            | 400.00    | 400.00           | 44444        | 0.00          | 18.DAC2      | E02              |  |
| ACCAKLHELA                              | Auckland       | 2121           | Miss Tracey Sapsworth | 1 Bedroom Apartment | 10-May-02 | 11-May-02 | 1             | 1            | 100.00    | 100.00           |              | 0.00          | 18.DAC       | E05              |  |
| <b>The Hyatt Regency Auckland Total</b> |                |                |                       |                     |           |           | <b>8</b>      | <b>10</b>    |           | <b>3,500.00</b>  |              | <b>0.00</b>   |              |                  |  |
| <b>Wellington Parkroyal Hotel</b>       |                |                |                       |                     |           |           |               |              |           |                  |              |               |              |                  |  |
| ACCAKLTRN                               | Wellington     | 2122           | Mrs Joanne Phipps     | 2 Bedroom Apartment | 02-Jan-02 | 05-Jan-02 | 3             | 4            | 200.00    | 2,400.00         | 55555        | 0.00          | 18.DAC       |                  |  |
| ACCCHC                                  | Wellington     | 2113           | Miss Tracey Sapsworth | 2 Bedroom Apartment | 04-Feb-02 | 07-Feb-02 | 3             | 4            | 105.00    | 1,260.00         | 22222        | 0.00          | 18.DAC2      |                  |  |
| ACCAKLHELP                              | Wellington     | 2119           | Mr Phillip Ball       | 2 Bedroom Apartment | 06-Mar-02 | 10-Mar-02 | 4             | 5            | 400.00    | 8,000.00         |              | 0.00          | 18.DAC       |                  |  |
| ACCESS                                  | Wellington     | 2125           | Mr Bob Shaw           | 2 Bedroom Apartment | 08-Apr-02 | 11-Apr-02 | 3             | 4            | 500.00    | 6,000.00         | 77777        | 0.00          | 18.DAC2      | E08              |  |
| ACCAKLMAR                               | Wellington     | 2116           | Miss Karen Fels       | 2 Bedroom Apartment | 11-May-02 | 15-May-02 | 4             | 5            | 100.00    | 2,000.00         |              | 0.00          | 18.DAC2      |                  |  |
| <b>Wellington Parkroyal Hotel Total</b> |                |                |                       |                     |           |           | <b>17</b>     | <b>22</b>    |           | <b>19,660.00</b> |              | <b>0.00</b>   |              |                  |  |
| <b>Total</b>                            |                |                |                       |                     |           |           | <b>77</b>     | <b>99</b>    |           | <b>62,885.00</b> |              | <b>345.00</b> |              |                  |  |

| Cost Centre | Hotel Location | Booking Number | Passenger Name | Room Type | In Date | Out Date | No. of Nights | No. of Rooms | Room Rate | Total | Order Number | Incidental | Type of Sale | Exception Reason |
|-------------|----------------|----------------|----------------|-----------|---------|----------|---------------|--------------|-----------|-------|--------------|------------|--------------|------------------|
|-------------|----------------|----------------|----------------|-----------|---------|----------|---------------|--------------|-----------|-------|--------------|------------|--------------|------------------|

**Type of Sale Legend**

| <u>Code</u> | <u>Description</u>           |
|-------------|------------------------------|
| 18.DAC      | Domestic Accommodation       |
| 18.DAC2     | Domestic Accommodation (Net) |

**Exception Reason Legend**

| <u>Code</u> | <u>Description</u>         |
|-------------|----------------------------|
| E02         | Alternative Better Priced  |
| E05         | Membership Driven          |
| E06         | Better Room Type Available |
| E08         | Traveller Driven           |

Note:

An asterisk (\*) in the In and Out Date columns indicates an Open Date.

- In these instances and for the purpose of this report the Trip Departure Date and Number of Nights are used to calculate the In and Out Dates.

All values are in local currency. These figures were accurate at the time the booking was made. If amendments were made directly to the hotel, these will not be reflected in this report.